

Position: Procurement Director

<u>Location:</u> Roseville, CA <u>Pay</u>: \$96,905 - \$145,357

PRIDE Industries is a fast paced company with a mission: To Create Jobs for People with Disabilities while providing high quality, value-added solutions to our nationwide customers. We are currently seeking a Procurement Director to join our outstanding team at our headquarters in Roseville, CA.

Job Description:

This position delivers the corporate function of procurement within PRIDE while providing leadership and corresponding influence across functional boundaries to move procurement to a strategic function company-wide. This includes utilizing a time-phased approach, roll together direct and indirect procurement activities and determining corporate consolidated spend within entire organization. Comprehensive knowledge of functional direction and budgeting, alignment procurement strategies, supply base, category strategies, tactical process development and corporate level procurement strategic value-adds are required.

Duties and qualifications include but may not be limited to the following:

- Manage categories including goods and services that support the company direct and indirect procurement
- Develop and drive corporate procurement strategies, policies and procedures pursuant to compliance requirements
- Partner with internal stakeholders across functional boundaries; influence and gain buy-in of procurement strategic and tactics
- Establish overall strategic definition and direction of PRIDE's procurement function. Set vision and drive supporting strategies
- Advise executive management in procurement direction for all business functions
- Lead the organizational functions in category strategies, supply base development plans, supplier qualification, and supplier negotiations and contracting
- Implement structure to reduce the cost of supply and meet demand requirements
- Assume responsibility for operational success, strategic alignment and integration of activities with other major functions within the company
- Apply broad and deep procurement experience to solve a variety of highly complex business issues

Requirements:

MINIMUM QUALIFICATIONS:

- Bachelor Degree in Business, Business Finance, Economics (MBA ideal)
- 7+ years of supply chain and procurement processes and strategies
- Demonstrated knowledge of the market place and
- Advanced skills in contracting and negotiations; excellent business acumen
- Active work experience and knowledge of CAS, FAR, CPSA audits and DCMA and related programs, policies and practices
- Demonstrated leadership, organizational, reasoning and analytical skills
- Staff management skills to hire qualified employees, provide for their professional development and administer performance management
- Knowledge of various procurement methodologies and the ability to prioritize and problem solve a wide range of operational and strategic management issues
- MS Office (Word, Excel, Power Point, etc.)
- Broad ERP systems background (Oracle/SAP/Infor LN/Business Warehouse)

The qualified candidate will have excellent verbal and written communication and interpersonal skills necessary to build and maintain a cohesive, team oriented, working environment while leading by example. Must have the ability to make presentations and interface effectively with top management, the board of directors and outside vendors, agencies and customers. This position has the potential to work in excess of eight hours in a day and/or 40 hours per week as well as possible overnight travel to other PRIDE sites.

Benefits:

PRIDE Industries provides outstanding benefits including medical, dental and vision insurance, 401K, paid vacation and sick leave as well as a competitive salary. PRIDE Industries is an equal opportunity employer dedicated to affirmative action, work-force diversity and a drug-free working environment. View our website at www.prideindustries.com to learn more!

If you would like to apply to this position, please send your resume to Charles.hill7@us.army.mil or call (916) 854-3412